

# What models do we have?

## HYBRID SOLUTION

Available frameworks:  
YPO - HR SOLUTIONS  
ESPO - MSTAR 2 LOT3  
SUPC, LUPC

The Adecco Group Hybrid model provides a healthy mix of neutral vendor supplier management, comprising a mix of local SME and specialist businesses, coupled with direct supply via The Adecco Group brands. This is a very effective solution for clients looking to tailor the delivery model and choose the supply chain per category, protect/increase opportunities for SME's whilst at the same time recruiting local people via The Adecco Group local branch network. This model is recommended for mature MSP clients who would like greater flexibility to control the supply chain whilst leveraging some of the cost savings associated with Master Vendor models.

## MASTER SOLUTION

Available frameworks:  
ESPO - MSTAR2 LOT2  
YPO - HR SOLUTIONS SUPC,  
G-Cloud, NMNC

The Adecco Group Managed Service (master supplier model) also provides a healthy mix of neutral vendor supplier management, comprising a mix of local SME and specialist businesses, coupled with direct supply via The Adecco Group brands. This is a very effective solution for clients looking to tailor the delivery model, whereby the volume general staffing and lower end professional roles are primarily direct/master supply via The Adecco Group brands with the neutral supply chain management in place for SMEs and specialist suppliers in all other categories. The master solution model rationalises the customers supply chain whilst protecting SMEs and suppliers in critical and volatile business areas.

## NEUTRAL SOLUTION

Available frameworks:  
YPO - HR SOLUTIONS SUPC,  
LUPC  
ESPO - MSTAR2 LOT3

The Adecco Group Neutral Vendor service provides account management and technology to manage a supply chain. The Adecco Group brands are included in supply (where permitted), but treated on a neutral vendor basis. This model is recommended for first generation customers looking to establish new controls and gain visibility of the overall agency spend across the business.

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